

April 2011

Edition 6

New Farr 36 Cruiser NZ debut

The first new Farr designed 36 Cruiser docks in New Zealand on the 9th of April. This boat has already received plenty of attention in the New Zealand yachting media and in the yachting fraternity itself.

This boat is expected to appeal to a wide range of boaties from the young family that needs the extra cabins to the baby boomers who are looking for an easy to handle vessel for 2 people that fits a 12m berth.

Modelled on the same design brief as the Cruiser 32 and Cruiser 40 the 36 has a large interior with excellent headroom of 1.95m in the saloon and 1.90 in the forward cabin. The berths are very generously sized with the forward berth measuring 2.00m(L) x 2.10(W) and the aft berths 2.02m x 1.54 in the 3 cabin version. The forward cabin has plenty of storage space and a light airy feel to it.

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Our Brokers

Colin Rees
029 969 1221

Peter Broadhurst
029 969 1223

Or both can be
reached on

09 302 1220

Busfield Marine Brokers
23b Westhaven Drive
Westhaven
Auckland 1010

PO Box 90 141
Auckland Mail Centre

Ph (09) 302 1220



Open Weekend New Cruiser 36 cont.

To celebrate the arrival of the new Cruiser 36, Busfield Marine are having an open weekend on the 30th April/1st May 2011 on J pier in Westhaven Marina. On display, as well as the new 36, will be the Cruiser 32 and the Vision 40 and Vision 44 from the current Bavaria model range.

Please feel free to come down and have a look at the boats and a chat to our friendly staff. There will also be a chance to **win a GARMIN GPSMAP 78SC handheld GPS**. Everyone who attend can enter the draw for this great little unit complete with NZ coastal marine maps.

Where and when: J Pier, Westhaven Marina. 30th April/1st May 9am– 4pm



Cruiser 45



Cruiser 36



Busfield Marine Brokers
23b Westhaven Drive
Westhaven
Auckland 1010

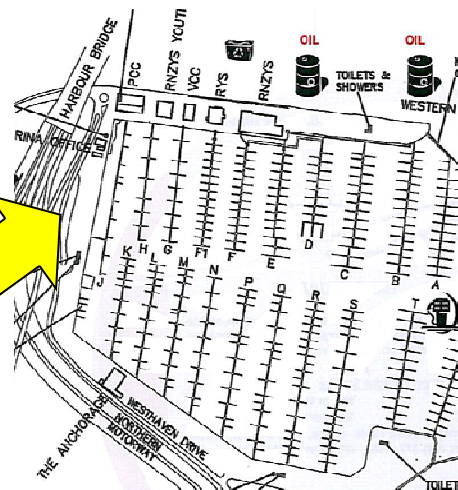
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WIN THIS GPS!

Free parking is available in the white spaces in the carpark



Nav Station Specials

Watchmate 850 AIS Transponder



Vesper Marine have made AIS (Automatic Identification System) simple for all those yachties looking for added safety and collision avoidance while coastal or extended overseas cruising.

Vesper have recently released an all in one unit that houses the AIS transponder, GPS and display that only draws 150mA that can be mounted in the cockpit or in the nav station with ease. Also included in this price is a AIS transponder splitter that allows you to use your existing VHF aerial and saves the hassle of wiring and positioning another aerial on board your yacht. **Was \$2189 now \$1994 inc GST**

Please contact the Nav Station on 09 3099942 or sales@navstation.co.nz to purchase



Bavarias for Sale

**USED BOATS
NEEDED!!**

Help

We require stock of good used Bavarias.

We would welcome the opportunity to sell your yacht.



Cruiser 40

3 Cabin version
53hp motor approx 300 hours.
550L capacity water
Doyle sails

\$220,000 inc GST



Cruiser 42

Lying in Mediterranean.
53hp motor 1400 hrs approx
Furling main and genoa
Good electronics
Tidy boat

\$220,000 ex GST



Sister ship.

SOLD

Cruiser 44

2001. 5Hp motor 850hrs approx. Feathering prop. Standard plus Doyles High Performance sails. 3 Double cabins. Broadwater stove. 2 Heads. Separate electric fridge and freezer. 3 Showers. Comprehensive Electronics. Dinghy/OB



Cruiser 45 Interior



SOLD

Cruiser 39

07 Model, 55Hp motor, low hours. High tech sails with vertical battens. In mast furling. 3 Cabins Good electronics. Very tidy boat



SOLD

Cruiser 38

As new. 2008. Only 170NM on the log. 40hp motor, fully furling rig. Absolutely immaculate condition. 3 double cabin layout. L-shaped galley

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Burnsco Marine - Bavaria Owners Cash Account

Reminder A cash account for Bavaria Owners has been set up to allow Bavaria owners to buy at significantly better than retail prices or even the cardholder prices any of the 12 Burnsco Marine Stores

throughout New Zealand. Just tell the staff that you are a Bavaria Owner and wish to use the Bavaria Owners Account for your purchases and they will apply the discount.



Cruiser 40

DEMONSTRATION MODEL - 40

The new Farr/BMW designed 40 Cruiser is a vessel that we believe has great potential here in New Zealand. We are looking for an owner in the Auckland area that would allow us to use their boat for Boatshows and to show to potential clients. Any interested parties can expect a very favourable deal on their new boat. First come, first served. Please contact Colin or Peter on 09 302 1220 to discuss.

New Boat Pricing

Cruiser 32	\$189,410
Cruiser 36	\$259,887
Cruiser 40	\$328,067
Cruiser 40s	\$354,078
Cruiser 45	\$420,688
Cruiser 50	\$518,659
Cruiser 55	\$697,179
Vision 40	\$366,416
Vision 44	\$432,803
Vision 50	\$539,917

Based on current exchange rates as at 06/4/2011

NEW RELEASE - CRUISER 40s

To complete the new Farr designed range Bavaria have announced the introduction of the 40 Cruiser Sport model. The 40s is to be used as the fleet yachts in the Match Race Germany regatta held on Lake Constance every year.

The 40s is the same hull as the Cruiser 40 but a number of upgrades has increased the "sailability" of the yacht. A longer keel (2.3m vs 2.05), a taller mast and boom (extended 60cm and 120cm respectively), a carbon fibre spinnaker pole, twin composite Lewmar wheels, upgraded steering Lewmar Mamba Torque Tube steering, Selden deck hardware and introduction of mainsheet traveler, removal of the cockpit table and transom door as well as a number of other features.

A Cruising package is available to make the vessel more comfortable for the owner that is not looking for just a race boat.

Available now from \$353,000 inc GST (sails not included)

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